2019 Approved Budget Highlights



Sarnía: The Place You Want to be!

Contents

| Budget | 3 |
|--|----|
| 5 Fiscal Fitness Pillars | 3 |
| Corporate Strategic Priorities - 2017-2020 | 4 |
| Budget Process | 5 |
| Things We Do | 6 |
| Where does the Money Come From? | 7 |
| Revenue Sources | 7 |
| Where Does the Money Go? | 7 |
| Property Taxation – Where Does It Go? | 8 |
| How is the City's Budget Structured? | 9 |
| 1. Operating Budget: | 9 |
| 2. Capital Budget: | 9 |
| 3. Reserves Budget: | 9 |
| 4. Fees for Services: | 10 |
| Approved 2019 Budgets – Expenditures | 10 |
| Expenditures by Service Area: | 11 |
| Expenditures by Type of Spending: | 11 |
| 2019 Approved Staff Summary | 12 |
| Total Amount to be Collected through Taxation and Rates | 13 |
| What Does This Property Tax Increase Mean to Sarnia's Residential Property Owners? | 14 |
| Property Tax Change Comparison | |
| What are the Key Things Causing the Increase to Property Taxes/Rates? | 16 |
| What Does the City's Increase Mean For My Total Tax Bill? | 17 |
| How Does This Compare to Historical Property Taxes? | 18 |
| Capital Budget – Infrastructure Planning | 19 |
| Budget Highlights | |
| Appendix 1: 2019 Approved Operating Budget Summary | |
| Appendix 2: 2019 Approved Capital Projects | |
| Appendix 3: Reserves and Reserve Funds | |
| Appendix 4: Approved Water & Sewer Rates | 27 |

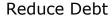
BUDGET

The budget is our plan to manage your money and other funding we receive to deliver the services important to you, your family and our community.

The budget is based on 5 Fiscal Fitness Pillars in the Financial Policy Statement adopted by Council in 2005.

5 Fiscal Fitness Pillars







Increase Reserves and Reserve Funds



Maintain Affordable Service Levels



Infrastructure Renewal



Maintain Reasonable Tax Rates

Our goal is to align the budget with the Mission, Values, Vision and 4 Strategic Priorities within the City's Corporate Strategic Plan 2017-2020.



CORPORATE STRATEGIC PRIORITIES - 2017-2020

#1: Economic Innovation

Support revitalization and growth.

- Invest in infrastructure needed to revitalize the City and support growth
- Create a business-friendly environment
- Collaborate with stakeholder networks to attract and retain new business, industry and institutional services
- Collaborate with stakeholders to encourage land development

#2: High Quality of Life & Caring for all Citizens

Be a safe, healthy and accessible community.

- Promote safe and affordable housing alternatives
- · Improve quality of life assets and amenities
- Continue on the path to accessibility
- Continue to build our relationship with Aamjiwnaang First Nation

#3: Responsible Financial Management

Align City services and capital investment with citizen expectations and ability to pay.

- Maintain reasonable tax rates
- Aggressively manage our assets
- Foster financial stability
- Grow and diversify revenues

#4: Corporate Excellence & Leadership

Focus on open and transparent government.

Develop employees. Deliver service

excellence.

- Improve both internal and external communications
- Improve service delivery effectiveness and efficiency
- Focus on people and culture
- Establish a culture of continuous improvement

BUDGET PROCESS

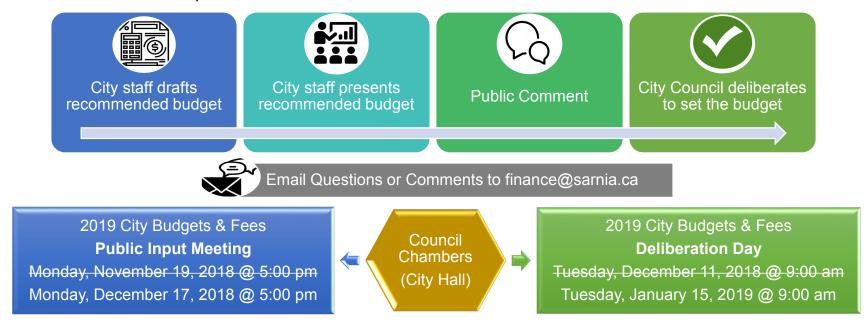
Sarnia's budget is first proposed by City staff to deliver the services and programs that our community values.

Once a recommended budget has been set by City staff, it is made public and presented to Council. Council and the community then have time to review and comment.

To help guide Council regarding the budget, City Council held a Public Input and Grants Session on Monday, December 17, 2018. Any citizen, group, or organization who wished to make a presentation on the 2019 Budget was requested to notify the City Clerk in advance of the meeting.

Those wishing to address Council at the Public Input and Grants Session Meeting in regards to the proposed draft budget, who had not previously registered with the Clerk, were given an opportunity to register with staff up to 15 minutes prior to the start of the meeting and were limited to a maximum of 5 minutes.

On Budget Deliberation Day, Council considers all aspects of the budget and aims to approve a budget that takes into account the City's 5 Fiscal Fitness Pillars.



340 Business Licenses

153 Lottery Licenses

449 Marriage Licenses

50 Marriage Ceremonies

1.182 Burial Permits

71 Media Releases

19 MFIPPA Requests

25 Council Meetings

17 Live Web Streamed Council Meetings

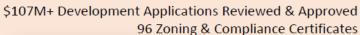
17 Council Meeting Highlights

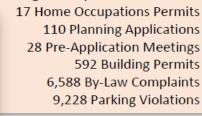
91 Documents Registered

77 Property Searches

225 Notaries











3,695 likes **2,788,506** impressions



846 followers

SARNIA THINGS WE DO



40,298 Tax Bills Issued 1,910 Tax Certificates 24 Proposals 21 Quotations

496 km of Watermains 336 km of Sanitary Sewer

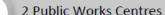
293 km of Storm Sewer 51 km of Forcemains

100 Watermain Breaks

130 Service Repairs

5,716 Service Locates 488 Water On/Off





2 Wastewater Treatment Facilities

439 km of Roads

27 Bridges

81 Traffic Lights

6,700 Street Lights

34,761 Single & Multi-Family Households for Waste Pickup 4,412 Tonnes of Compostable Material Collected

2.478 Arrests

24,346 Calls for Service

21,488 Calls to 911

4,963 R.I.D.E Vehicle Checks

44 Impaired Driving Charges

1,437 Motor Vehicle Accidents

2.272 Provincial Offences

2,899 Responses

6,498 Public Education Interactions

500 Fire Prevention Inspections





1.28M Passengers 22 Conventional Buses 13 Conventional Routes 31,700 Car-A-Van Passengers 7 Care-A-Vans 602 Bus Stops 52 Bus Shelters (8 Solar)



50 kms of Trails and Pathways 1,200 acres of Parkland 200+ Recreational Programs 4 Community Centres 3 Arenas, 5 Ice Surfaces 16 Ball Diamonds 32 Soccer Fields 2 Football/Rugby Fields 26 Tennis Courts 30 Shelters/Gazebos 2 Greenhouses 90,000 Municipal Trees 800 Trees Planted

15 Hectares of Beach/Waterfront



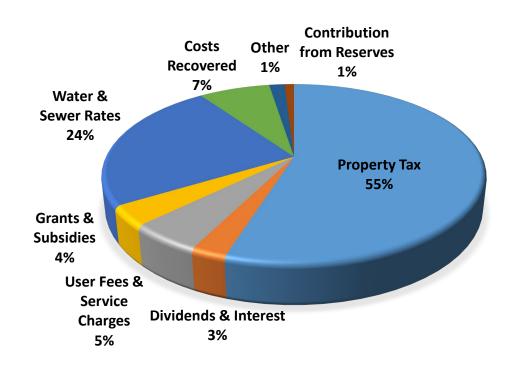
194 Motor Vehicle Collisions

WHERE DOES THE MONEY COME FROM?

Revenue Sources



- User fees
- Transit fares
- Licence fees
- Recreation programs
- Contracts
- Property taxes
- Water/sewer rates
- Investment income
- Senior government grants
- Development charges
- Reserve funds



WHERE DOES THE MONEY GO?



Operating

Operating budgets include the day-to-day activities needed to provide City services. Includes expenditures such as wages, service contracts, supplies, equipment, insurance, and utilities and revenues such as tax and user fees.

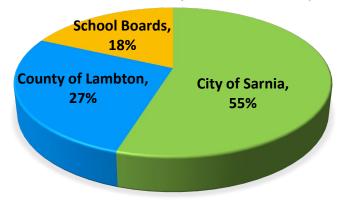


Capital

Capital budgets include costs for new, major rehabilitation or replacement of the City's infrastructure. Includes road and underground service rehabilitation, shoreline protection, fire trucks, building and technology upgrades.

PROPERTY TAXATION – WHERE DOES IT GO?

The City of Sarnia is part of a two-tier municipality, where our residents receive one tax bill to cover the total cost of services provided by the City, County and School Boards. The County of Lambton is the "upper tier" and the City of Sarnia is the "lower tier". Here is how your tax bill is split:



SUMMARY OF PUBLIC SERVICES AND WHO PROVIDES THEM...

Parks & Trails, Arenas & Sports Fields Recreation Centres, Programs & Events Solid Waste Collection, Recycling & Compost

Maintaining Local Roads/Bridges
Building Permitting, Land Use Planning
Fire & Rescue Services

Police & Emergency Management Services

Public Transit Tax Collection

Water & Wastewater

Business & Marriage Licencing $\overline{\Omega}$

Stormwater Management & Drainage

Housing Services
Public Health
Social & Family Services
Maintaining County Roads/Bridges
Long Term Care
Child Care & Children Services
Provincial Offences Administration
Libraries, Museums & Cultural Services
Septic & Plumbing Permits

Emergency Medical Services

Solid Waste Management

Economic Development & Tourism through SLEP/Tourism Sarnia Lambton

Elementary Education Secondary Education



HOW IS THE CITY'S BUDGET STRUCTURED?

There are various components of the budget that Council reviews and approves.

1. **Operating Budget:** Includes all of the day-to-day activities of the City needed to provide services.

The operating budget is broken down into 5 main categories:

- a. General Levy Includes all City department budgets except Conventional Transit, Water and Sewer.
- b. Police Budget Included in the General Levy, but follows a different approval process regulated by the Police Services Act. The Police Services Board reviews and approves the detailed budget; City Council does not have the authority to approve/disapprove specific estimates. City Council establishes the overall budget allocated to Police Services.
- c. Transit Levy The Conventional bus system has a separate budget. Only property owners within 450m of the transit routes pay these costs.
- d. Water Rates Costs associated with providing municipal water services, including the Lambton Area Water Supply System, are separated to determine how to set water rates. These are broken into a monthly fee based on water meter size and a variable fee based on the water used.
- e. Sewer Rates Costs associated with providing municipal storm and sanitary sewer services are separated to determine how to set the sewer percentage added to water bills.
- 2. **Capital Budget:** Includes costs for new assets, major rehabilitation, or replacement of the City's infrastructure, such as road and underground service rehabilitation, storm/sanitary sewer separation, arena upgrades, shoreline protection, streetlight upgrading, a new fire hall, fire trucks, or buses.
- 3. **Reserves Budget:** Reserves assist in long term planning, so there is money to replace infrastructure now, and in the future. Reserves also assist in minimizing tax fluctuations due to unanticipated expenditures and revenue shortfalls. The Reserves Budget includes expected inflows and outflows for spending from reserves. Currently, we generally spend what we add to reserves. This does not provide

the City with financial flexibility to respond to unexpected demands and address all of our infrastructure needs.

4. **Fees for Services:** Includes the fees to be paid for by only those that use a service. Some examples are marriage or business licenses, bus passes, water meter removal, notary, fire inspections, special event bookings, sports fields, ice rentals, parking, site plan agreements, building permits, dog licences, garbage tags, replacement blue boxes, marriage ceremonies, and recreation program fees.

APPROVED 2019 BUDGETS - EXPENDITURES

First, we will look at the City's total expenditures; this is everything the City spends money on. Expenditures are higher than what is collected through property taxes. Other projected revenues make up the difference to determine what is required in property tax to create a balanced budget.

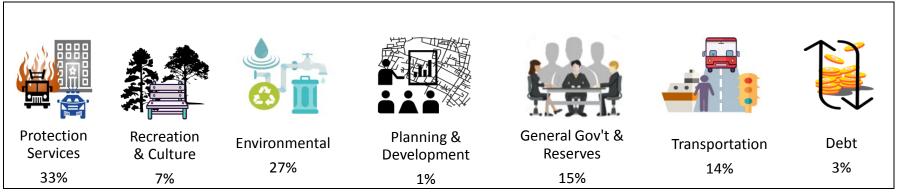


| 2019 Approved Budget Expenditures | 2019 Approved Expenditures | 2018 Approved Expenditures | Change \$ | % Change |
|--------------------------------------|----------------------------|----------------------------|-------------|----------|
| General Operating | 77,177,588 | 75,270,719 | 1,906,869 | 2.53% |
| Police Services | 26,254,896 | 25,491,171 | 763,725 | 3.00% |
| Transit Area | 6,508,932 | 6,373,218 | 135,714 | 2.13% |
| Water | 16,682,128 | 16,053,297 | 628,831 | 3.92% |
| Sewer | 18,452,353 | 17,808,275 | 644,078 | 3.62% |
| Total Expenditures | \$145,075,897 | \$140,996,680 | \$4,079,217 | 2.89% |

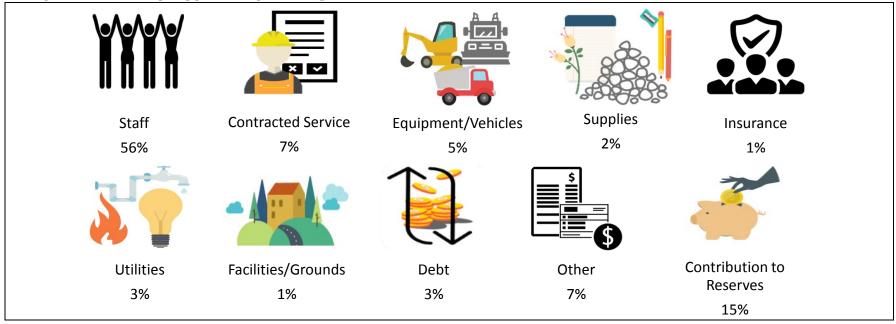
^{*2019} Operating Budget includes the full costs for maintaining fleet vehicles; previously this was included in the Reserves Budget. To allow comparison, the 2018 Expenditure total has been shown as \$140,996,680 (\$139,596,680+\$1,400,000)

Let's break the City's expenditure dollars out two different ways to help explain how this money is spent.

Expenditures by Service Area:

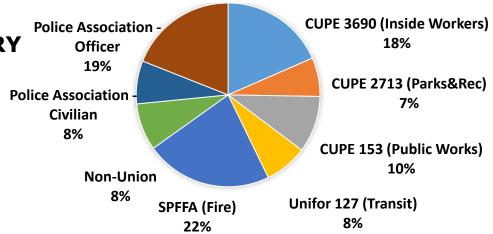


Expenditures by Type of Spending:



2019 APPROVED STAFF SUMMARY

A large part of what the City spends is for the people that provide the services. Staff costs include wages and benefits. City staff are represented by the following unions and associations: CUPE 3690, CUPE 2713, CUPE 153, Unifor 127, Sarnia Professional Firefighters Association, and Sarnia Police Association.



* Pie chart based on Full Time Active Employees

| Expressed in Full Time Equivalents (FTE) | Full Time Approved Changes | Part Time Approved Changes | Student Approved Changes | Approved 2019 Full Time | Approved 2019 Part Time | Approved 2019 Student |
|---|----------------------------------|----------------------------------|--------------------------------|-------------------------------|-------------------------------|-----------------------------|
| Corporate Services | -1.00 | -0.18 | | 14.50 | | 1.41 |
| Legal/Property/Risk | | | | 8.50 | | 0.33 |
| Finance | | -1.66 | 0.66 | 31.00 | | 1.99 |
| Fire | 1.00 | 0.80 | | 127.00 | 0.80 | |
| Emergency | 0.25 | | | 1.25 | | |
| Engineering | | | | 15.00 | 2.00 | 1.83 |
| Public Works | | 1.00 | 2.33 | 97.00 | 4.80 | 8.00 |
| Transit | | | | 54.00 | 4.58 | |
| Parks & Rec | | 0.11 | | 53.00 | 13.11 | 18.60 |
| Develp'mt & Standards | 2.00 | -0.50 | | 23.00 | 1.50 | 1.00 |
| Total without Police | 2.25 | -0.43 | 2.99 | 424.25 | 26.79 | 33.16 |
| Police | | | | 155.00 | 9.93 | |
| Total with Police | 2.25 | -0.43 | 2.99 | 579.25 | 36.72 | 33.16 |

^{*}FTE depends on the total hours worked in a year, for example 3 students working 4 months each is equivalent to one FTE

TOTAL AMOUNT TO BE COLLECTED THROUGH TAXATION AND RATES

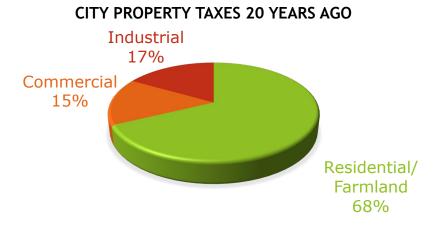
Property tax and water/sewer rates are the City's largest source of revenue. Property tax is the number that "balances" the budget, so only the amount the City budgets to spend, less other revenue, are collected as property tax. An increase to the City's total assessment does not result in the City collecting more tax. When costs to provide services go up, property taxes go up, or service levels must go down.

| TAXATION | 2019 Approved Budget | 2018 Approved Budget | Difference | Change % |
|-------------------------|-------------------------|-------------------------|-------------|----------|
| General Operating | 50,433,668 | 48,303,126 | 2,130,542 | 4.41% |
| Police Services | 23,853,954 | 23,170,836 | 683,118 | 2.95% |
| General Taxation | \$74,287,622 | \$71,473,962 | \$2,813,660 | 3.94% |
| Transit Area | 4,005,330 | 3,869,616 | 135,714 | 3.51% |
| Total Taxation | \$78,292,952 | \$75,343,578 | \$2,949,374 | 3.91% |

| RATES | 2019 Approved Budget | 2018 Approved Budget | Difference | Change % |
|--------------------|-------------------------|-------------------------|-------------|----------|
| Water | 16,476,009 | 15,969,221 | 506,788 | 3.17% |
| Sewer | 18,229,353 | 17,585,275 | 644,078 | 3.66% |
| Total Rates | \$34,705,362 | \$33,554,496 | \$1,150,866 | 3.43% |

Property taxes are shared between various types of property. These charts show how residential properties now share a larger portion of the total property taxes than twenty years ago.





WHAT DOES THIS PROPERTY TAX INCREASE MEAN TO SARNIA'S RESIDENTIAL PROPERTY OWNERS?

The amount of property tax revenue that is approved by City Council is spread between property owners based on assessment value. Assessment is the amount you should be able to sell your property for. This chart shows the recent Residential Assessments for the various types of Residential properties in Sarnia.

| Residential Assessments | Property Count | Median Value | Average Value |
|----------------------------|-----------------------|---------------------|---------------|
| Residence valued at \$100K | | 100,000 | |
| Single Family Detached | 20,331 | 193,250 | 213,349 |
| Link Home | 159 | 168,250 | 180,648 |
| Freehold Rowhouse | 329 | 98,500 | 162,177 |
| Semi-Detached | 1,127 | 125,500 | 139,571 |
| Single Family on Water | 378 | 868,250 | 928,949 |
| Condominium | 2,421 | 122,500 | 145,469 |
| | 24,745 | \$190,000 | \$220,563 |

Based on MPAC 2017 Municipal Change Profile - City of Sarnia

Based on these residential values, the approved increase is broken down between the general tax, which applies to everyone, and the conventional transit tax, which is charged only to those within the conventional transit service area.

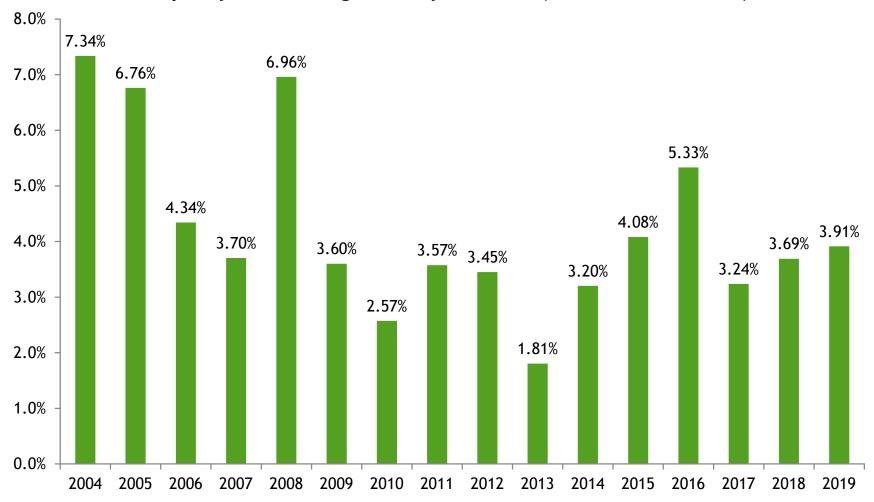
| City Portion of Property Tax | 2018 City Tax | Increase (General Tax) | Increase (Transit Tax) | 2019 City Tax |
|---------------------------------------|------------------|---------------------------|---------------------------|------------------|
| Residence valued at \$100K | \$911 | \$34 | \$2 | \$947 |
| Single Family Detached | \$1,761 | \$65 | \$4 | \$1,830 |
| Link Home | \$1,533 | \$57 | \$3 | \$1,593 |
| Freehold Rowhouse | \$898 | \$33 | \$3 | \$934 |
| Semi-Detached | \$1,144 | \$42 | \$3 | \$1,189 |
| Single Family on Water | \$7,912 | \$293 | \$17 | \$8,223 |
| Condominium | \$1,116 | \$41 | \$3 | \$1,160 |
| Approved Increase - CITY Portion Only | | | | 3.91% |

Assumes No Real Assessment Growth, Based on 2017 City of Sarnia Median Value

PROPERTY TAX CHANGE COMPARISON

Now, just focusing on what the City retains in property taxes (General Tax + Transit), how does this property tax increase compare to the actual increase in previous years?

Property Tax Changes: City Portion (General & Transit)



WHAT ARE THE KEY THINGS CAUSING THE INCREASE TO PROPERTY TAXES/RATES?

The chart below shows the key areas of increased spending or reduced revenue anticipated for 2019.

| Staffing Costs - Wages & Benefit contractual increases and changes to staffing | 887,565 | 1.24% |
|--|------------------|---------|
| Police Budget - As approved by Police Services Board | 683,118 | 0.96% |
| Grant Revenue changes (OMPF estimate and OCLIF Cannabis Legalization) | 544,752 | 0.76% |
| Recycling & Compostable - New Contract July'19 education/revenue reduction | 529,674 | 0.74% |
| Garbage – New Contract as of July '19 | 75,870 | 0.11% |
| Election – Contribution to Reserve over 4 year period (for 2022 Election) | 65,000 | 0.09% |
| Minimum Maintenance Standards O. Reg. 366/18 – Snow removal requirements | 125,000 | 0.17% |
| Revenue increase – Bluewater Power Dividend & Income from Investments | (421,835) | -0.59% |
| Increased Contribution to Reserves to fund Capital Projects | 254,000 | 0.36% |
| All other changes combined | 70,516 | 0.10% |
| Proposed Increase - General Taxation | \$2,813,660 | 3.94% |
| Staffing Costs - Wages & Benefit contractual increases & changes to staffing | 168,187 | 4.35% |
| Insurance | (15,232) | -0.39% |
| All other changes combined | (17,241) | -0.45% |
| Proposed Increase - Transit Taxation | \$135,714 | 3.51% |
| - Toposou Inc. case Transit Taxation | Ψ-33// - · | J.J. 75 |
| Staffing Costs - Wages & Benefit contractual increases to staffing | 193,914 | 0.58% |
| Contributions to Reserves for Capital Projects | 777,497 | 2.32% |
| LAWSS (Lambton Area Water Supply System) - City of Sarnia share | 208,118 | 0.62% |
| Contract Expense for billing, meter reading/maintenance/installation | 74,707 | 0.22% |
| | 20.000 | 0.000/ |
| Landfill Monitoring previously funded through reserve, reserve now depleted | 30,000 | 0.09% |
| Landfill Monitoring previously funded through reserve, reserve now depleted Purchased Services due to aging infrastructure | 30,000 50,000 | 0.09% |
| | • | |
| Purchased Services due to aging infrastructure | 50,000 | 0.15% |

- a positive change represents an increase to levy/rates
- a negative change represents a decrease to levy/rates

WHAT DOES THE CITY'S INCREASE MEAN FOR MY TOTAL TAX BILL?

As a part of a two-tier municipality, property taxes are collected by the City of Sarnia for the County of Lambton and the Ministry of Education. For the Residential homeowner located in the transit area, this chart shows the estimated change to your total tax bill. It is estimated using the most recent median residential assessment values. The County of Lambton and the School Boards have a separate budgeting process from the City, and their changes will not be finalized until early 2019. This chart is shown now for an estimate only. It will change based on the approved budgets and any real assessment growth.

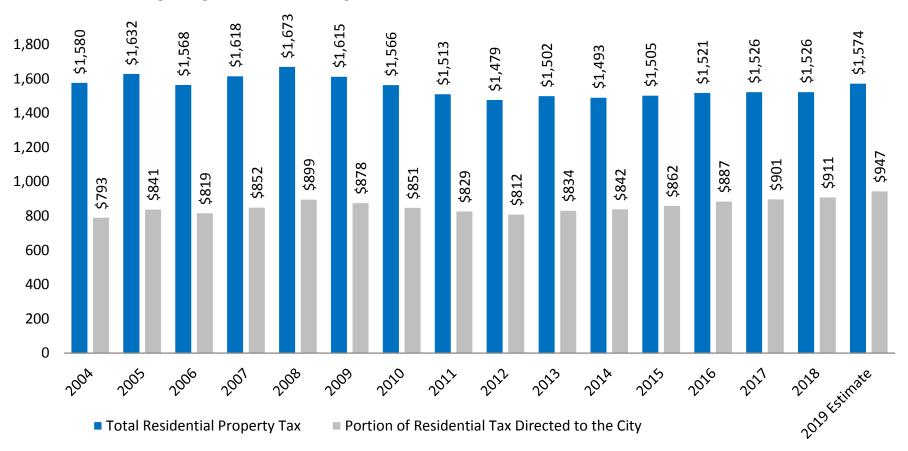
| Total Property Tax Estimate | 2018 Total Tax Bill | Approved Increase City | Estimated Increase Lambton County and School Boards | 2019 Estimated Total Tax Bill |
|--|------------------------|---------------------------|---|-------------------------------------|
| Residence valued at \$100K | \$1,526 | \$36 | \$13 | \$1,574 |
| Single Family Detached | \$2,948 | \$69 | \$26 | \$3,043 |
| Link Home | \$2,567 | \$60 | \$22 | \$2,649 |
| Freehold Rowhouse | \$1,503 | \$36 | \$13 | \$1,552 |
| Semi-Detached | \$1,915 | \$45 | \$17 | \$1,976 |
| Single Family on Water | \$13,245 | \$311 | \$116 | \$13,672 |
| Condominium | \$1,869 | \$44 | \$16 | \$1,929 |
| Estimated Increase on Total Property Tax Bill | | | | 3.21% |

Residential information has been shown, but property taxes are shared by all property owners; this includes all property classes, such as residential, multi-residential, farm, commercial, and industrial. Heavily regulated by the Province, the County of Lambton sets policy to determine what portion of taxes each property class throughout the County pays. As the total tax collected is based on the approved budget, any change to this policy shifts tax liability from one property class to another, but the total amount collected stays the same.

HOW DOES THIS COMPARE TO HISTORICAL PROPERTY TAXES?

This chart shows the historical cost for a residential property assessed at \$100,000 for comparison. The dark bars show the total of taxes collected, and the lighter bars include the taxes used by the City. To compare, if your home is assessed at \$300,000, you would triple these numbers.

Property Tax Dollars paid for a Residence Assessed at \$100,000



^{*2019} property tax includes an estimate of County of Lambton and Education taxes. They will not be finalized until Spring 2019.

CAPITAL BUDGET – INFRASTRUCTURE PLANNING

The Capital Budget includes costs for the major rehabilitation or replacement of the city's infrastructure (assets) that provide a long term benefit. A key element to a sustainable capital program is the ability to compare competing needs and priorities across the City.

Our Capital Budget is funded through Federal and Provincial Grants, Other Grants, and Reserve Funds. The "Pay-as-you-Go" approach has been used for a number of years, eliminating new debt to pay for Capital projects. When loans expire, the dollars previously used to pay principle and interest, are now placed in reserves to pay for capital projects.

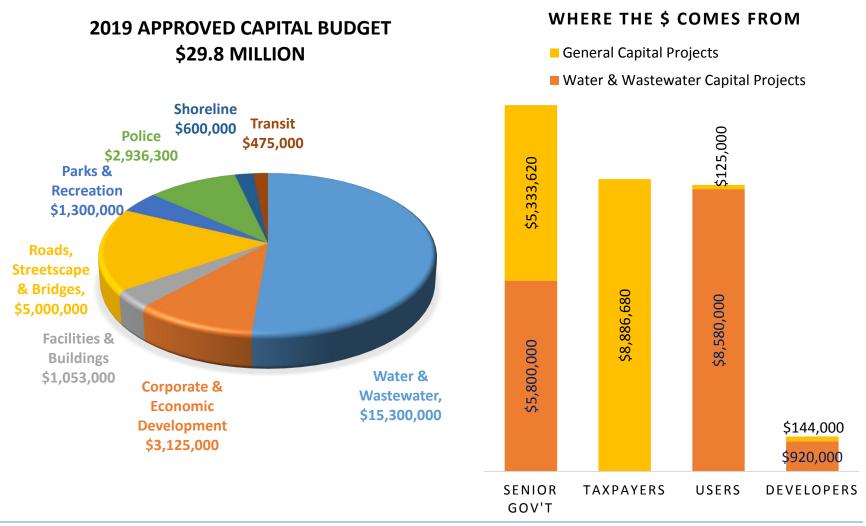
Maintaining municipal infrastructure is vital to achieving our vision "Sarnia – the place you want to be!" Our Asset Management Plan (AMP) is used to optimize our assets and help prioritize infrastructure needs. Currently, the AMP includes only our Core Linear infrastructure including water, sewer, drainage, and road networks. Work continues to add all assets to the AMP, with completion planned for the end of 2021.

In the AMP our infrastructure is rated based on its condition and performance. Once an asset reaches a point where it is rated as "very poor condition", it is providing minimum service to the citizens and its estimated life expectancy is less than a year. At that point, it is added to the "infrastructure backlog". The chart below shows an estimated cost of the "Infrastructure Backlog" provided to Council.

| ASSET TYPE | 2018 | 2019 | 2020 | 2021 |
|--------------------------|----------------|----------------|----------------|----------------|
| Roads | 24,912,548 | 27,590,168 | 37,121,229 | 43,704,979 |
| Major Bridges & Culverts | 21,805,126 | 22,375,988 | 22,938,903 | 23,501,658 |
| Water Mains | 80,159,722 | 81,291,983 | 82,006,142 | 82,666,904 |
| Sanitary Sewers | 83,662,469 | 94,905,734 | 102,151,838 | 107,514,294 |
| Storm Sewers | 102,920,296 | 112,558,713 | 123,836,763 | 134,933,539 |
| Shoreline Protection | 31,994,838 | 33,120,405 | 34,234,532 | 35,348,431 |
| Corporate Facilities | 9,701,924 | 15,674,738 | 21,499,505 | 23,563,840 |
| Others | To be assessed | To be assessed | To be assessed | To be assessed |
| INFRASTRUCTURE BACKLOG | \$355,156,923 | \$387,517,729 | \$423,788,912 | \$451,233,645 |

Currently only includes Core Linear Assets & Facilities, Source June 25, 2018 Asset Management update to Council

The City's revenues are not sufficient to meet the outstanding infrastructure needs or address the infrastructure backlog. The prioritization for infrastructure rehabilitation and replacement focuses on urgency, available resources, readiness to proceed, and affordability. The recommended capital spending by infrastructure category is shown in pie chart below, and a listing of recommended projects are included in Appendix 2. The bar chart shows where the money for the capital projects comes from. Note that based on the City's Fiscal Fitness Plan there is no new debt included.



BUDGET HIGHLIGHTS

This highlight document provides a high-level overview of the budget process, aspects of the budget, and the approved changes for 2019. Additional summary reports are included in the Appendices to provide citizens information for review in advance of the Public Input Session.

You can watch video recordings of special Council meetings leading up to and including the Council Budget Deliberations which were held on January 15, 2019 at 9:00 a.m. at http://www.city.sarnia.on.ca/city-government/council-meetings/agendas-minutes-videos-and-non-agenda-mail.

In preparation for the Budget process there were a number of presentations to Council; they are available on our website for your review. If you would like a more detailed look at all the numbers and background data that goes into the development of the budgets, there are a number of detailed documents that are available on our website at http://www.city.sarnia.on.ca/city-government/budget-and-financial-info/2018-budget. These documents include:

2019 Draft Operating Budget

- •Summary of Taxation, Rates, Expenditures and Revenues
- •Summary by Department
- •Total Full Time Equivalent Staff Summary
- •Detailed Operating Budget (line by line) including explanations of changes

2019 Draft Capital & Reserves Budget

- •Capital Projects Summary and 10 Year Capital Plan
- Detailed Project Descriptions
- •Reserve & Reserve Fund Revenues & Expenditures, & Projected Fund Balances

2019 Draft Fees for Services

•Fees by Department (including description of user fees)

2019 Draft Supplementary Budget Information

- •City of Sarnia Financial Policy Statement
- Municipal Grant Policy
- Municipal Grant Summary and Submitted Applications

APPENDIX 1: 2019 APPROVED OPERATING BUDGET SUMMARY

| Budget Area | 2019 Approved Revenue | 2019 Approved Expenses | 2019 Net Expenses/ (Revenue) | 2018 Approved Revenue | 2018 Approved Expenses | 2018 Net Expenses/ (Revenue) | 2019 Approved Change |
|-------------------------|-----------------------------|------------------------------|------------------------------------|-----------------------------|------------------------------|------------------------------------|----------------------------|
| General | | | | | | | |
| Taxation | (81,513,830) | 1,712,457 | (79,801,373) | (78,806,183) | 1,706,457 | (77,099,726) | (2,701,647) |
| Mayor & Council | | 382,358 | 382,358 | | 316,364 | 316,364 | 65,994 |
| CAO & General Municipal | - | 9,848,399 | 9,848,399 | (200,000) | 9,249,075 | 9,049,075 | 799,324 |
| Economic Development | - | 181,332 | 181,332 | (40,000) | 284,279 | 244,279 | (62,947) |
| Legal | (71,450) | 652,448 | 580,998 | (53,850) | 640,720 | 586,870 | (5,872) |
| Human Resources | (168,770) | 1,096,056 | 927,286 | (158,470) | 999,975 | 841,505 | 85,781 |
| Finance | (1,205,252) | 4,396,657 | 3,191,405 | (1,279,052) | 4,368,830 | 3,089,778 | 101,627 |
| City Clerk | (349,345) | 792,091 | 442,746 | (565,045) | 926,042 | 360,997 | 81,749 |
| Harbour | (1,179,528) | 1,079,528 | (100,000) | (1,089,102) | 998,602 | (90,500) | (9,500) |
| Properties | (138,600) | 1,204,456 | 1,065,856 | (104,000) | 1,186,918 | 1,082,918 | (17,062) |
| Emergency & Other | - | 215,822 | 215,822 | - | 168,287 | 168,287 | 47,535 |
| Fire | (175,215) | 19,840,532 | 19,665,317 | (175,347) | 19,440,769 | 19,265,422 | 399,895 |
| Engineering | (2,052,778) | 4,467,151 | 2,414,373 | (2,022,273) | 4,444,082 | 2,421,809 | (7,436) |
| Public Works | (4,904,136) | 9,236,301 | 4,332,165 | (3,455,079) | 7,602,264 | 4,147,185 | 184,980 |
| Waste Management | (1,309,725) | 4,131,494 | 2,821,769 | (1,284,480) | 3,514,666 | 2,230,186 | 591,583 |
| Specialized Transit | (230,199) | 1,093,758 | 863,559 | (230,099) | 1,131,596 | 901,497 | (37,938) |
| Parks & Sports Fields | (386,850) | 4,163,961 | 3,777,111 | (371,850) | 4,083,104 | 3,711,254 | 65,857 |
| Recreation Programs | (533,339) | 1,137,042 | 603,703 | (460,439) | 988,950 | 528,511 | 75,192 |
| Arenas | (2,608,785) | 3,584,337 | 975,552 | (2,637,285) | 3,541,681 | 904,396 | 71,156 |
| Pools | (74,300) | 247,765 | 173,465 | (80,300) | 244,917 | 164,617 | 8,848 |
| Parks & Rec Admin | (21,000) | 416,828 | 395,828 | (15,240) | 397,561 | 382,321 | 13,507 |
| Planning | (1,040,021) | 1,028,145 | (11,876) | (964,088) | 955,907 | (8,181) | (3,695) |

| Budget Area | 2019 Approved Revenue | 2019 Approved Expenses | 2019 Net Expenses/ (Revenue) | 2018 Approved Revenue | 2018 Approved Expenses | 2018 Net Expenses/ (Revenue) | 2019 Approved Change |
|-----------------------------------|-----------------------------|------------------------------|------------------------------------|-----------------------------|------------------------------|------------------------------------|----------------------------|
| Building | (721,000) | 721,000 | - | (708,000) | 708,000 | - | - |
| By-Law Enforcement | (689,712) | 1,254,959 | 565,247 | (642,000) | 1,285,077 | 643,077 | (77,830) |
| Debt | (1,657,707) | 3,170,148 | 1,512,441 | (1,699,373) | 3,527,955 | 1,828,582 | (316,141) |
| Boards, Commissions | - | 384,483 | 384,483 | - | 373,610 | 373,610 | 10,873 |
| Other | - | 738,080 | 738,080 | - | 785,031 | 785,031 | (46,951) |
| Police Services | (2,400,942) | 26,254,896 | 23,853,954 | (2,320,335) | 25,491,171 | 23,170,836 | 683,118 |
| Total General Operating | (103,432,484) | 103,432,484 | - | (99,361,890) | 99,361,890 | - | - |
| Transit | | | | | | | |
| Taxation | (4,005,330) | 70,300 | (3,935,030) | (3,869,616) | 70,300 | (3,799,316) | (135,714) |
| Operations | (2,503,602) | 6,438,632 | 3,935,030 | (2,503,602) | 6,302,918 | 3,799,316 | 135,714 |
| Total Conventional Transit | (6,508,932) | 6,508,932 | - | (6,373,218) | 6,373,218 | - | - |
| Water & Sewer | | | | | | | |
| Water Administration | (16,561,488) | 7,589,850 | (8,971,638) | (16,053,297) | 7,367,091 | (8,686,206) | (285,432) |
| Water Distribution | (120,640) | 9,092,278 | 8,971,638 | - | 8,686,206 | 8,686,206 | 285,432 |
| Sewer Administration | (17,386,747) | 2,463,906 | (14,922,841) | (16,819,313) | 2,423,453 | (14,395,860) | (526,981) |
| Sanitary Sewers | - | 6,559,002 | 6,559,002 | - | 6,069,096 | 6,069,096 | 489,906 |
| Pump Stations | - | 1,645,989 | 1,645,989 | - | 1,580,971 | 1,580,971 | 65,018 |
| Sewage Treatment | (180,000) | 6,897,850 | 6,717,850 | (180,000) | 6,925,793 | 6,745,793 | (27,943) |
| Storm Sewer Maintenance | (885,606) | 885,606 | - | (808,962) | 808,962 | - | - |
| Total Water & Sewer | (35,134,481) | 35,134,481 | - | (33,861,572) | 33,861,572 | - | - |

APPENDIX 2: 2019 APPROVED CAPITAL PROJECTS

| General Capital Projects | 2019 Approved |
|---|---------------|
| Information Technology Hardware Asset Lifecycle | 180,000 |
| Energy Efficiency | 300,000 |
| Infrastructure Assessment | 200,000 |
| City Hall Building Improvements | 225,000 |
| Oversized Load Corridor | 1,285,000 |
| Mission Park Parking Lot Redevelopment | 160,000 |
| Lochiel Kiwanis Centre Building | 120,000 |
| 120 Seaway Road Building Improvements | 78,000 |
| Sarnia Library Air Handlers, Cooling Tower & Plumbing | 390,000 |
| Lawrence House Wheelchair Ramp | 90,000 |
| Emergency Fire Apparatus - Heavy Water Tower & Platform (2020 order) | 1,000,000 |
| Arena Improvements | 450,000 |
| Sports & Recreation | 710,000 |
| Park Infrastructure | 140,000 |
| Care-a-Van Bus Replacement | 185,000 |
| Transit Maintenance Pit Replacement | 290,000 |
| Public Works Improvements | 75,000 |
| Compost Site Improvements | 75,000 |
| Road Resurfacing/Reconstruction | 2,000,000 |
| Rural Roads Rehabilitation | 300,000 |
| Rehabilitation - Various Structures (Bridges & Culverts) | 1,000,000 |
| Shoreline Protection | 600,000 |
| Donohue Bridge | 1,500,000 |
| Transportation Masterplan - Sidewalks & Bike Lanes | 125,000 |
| Streetscape Improvements at Various Locations | 75,000 |

| Water & Sewer Capital Projects | 2019 Approved |
|---|---------------|
| Sarnia Sewer Upgrade Project | 7,500,000 |
| Storm Water Management Facilities | 200,000 |
| Sewer Separation | 2,000,000 |
| Watermain, Sanitary & Storm Sewer Replacement - Various Locations | 3,200,000 |
| WPCC Improvements | 100,000 |
| WPCC Biosolids Improvements | 600,000 |
| Pump Station Improvements | 500,000 |
| Corrosive Prevention Program | 1,200,000 |
| Police Services | |
| Police Radio Communication System | 2,761,300 |
| 911/Dispatch Stations | 100,000 |
| IT Equipment - Lifecycle Replacement | 75,000 |
| Total Approved Capital Project Funding | \$29,789,300 |

APPENDIX 3: RESERVES AND RESERVE FUNDS

The City holds Reserves and Reserve Funds that are similar to your savings account; they ensure the City has funding for specific purposes or capital projects when needed. Some examples of different types are:

- 1. "Reserves" are set up by Council and cushion the impact that major expenditures have on property taxes. For example, Tax Stabilization Reserve or Operating Contingency Reserve.
- 2. "Reserve Funds" earn interest and have external restrictions for collection and use.
 - a. Obligatory (Restricted) required for legislated or legal reasons. For example, Development Charges are collected from developers and can only be spent for very specific purposes.
 - b. Discretionary created by Council By-Law, often based on an agreement or donation, for example Bluewater Gymnastics Reserve Fund, or YMCA Reserve Fund.

Below is a high-level summary of the expected beginning balances, revenue and spending, and forecasted ending balances for the City's Reserves and Reserve Funds, and types of Inflows (contributions) and Outflows (commitments).

| Reserve Type | Opening Balance Jan 2019 | 2019 Reserve Inflows | 2019 Reserve Outflows | Ending Balance Dec 2019 |
|-----------------------------|-----------------------------|-------------------------|--------------------------|----------------------------|
| Obligatory Reserve Funds | 14,153,075 | 6,613,564 | (7,803,648) | 12,962,991 |
| Discretionary Reserve Funds | 6,313,128 | 6,661,179 | (4,411,294) | 8,563,013 |
| Reserves | 18,336,628 | 28,032,452 | (27,404,070) | 18,965,010 |
| Reserves & Reserve Funds | \$38,802,831 | \$41,307,195 | \$(39,619,012) | \$40,491,014 |

| Inflows | | Outflows | |
|--------------------------|---------------|------------------------------|-----------------|
| From Operating Budget | 19,875,524 | Capital Projects | (29,851,300) |
| Retired Debt | 5,153,058 | Equipment/Fleet Replacement | (1,572,000) |
| Senior Government Grants | 11,855,512 | Direct from Reserve Requests | (4,619,182) |
| Development Charges | 500,000 | To Operating Budget | (2,973,736) |
| Other | 3,320,307 | Other | - |
| Reserve Transfers | 602,794 | Reserve Transfers | (602,794) |
| | \$ 41,307,195 | | \$ (39,619,012) |

APPENDIX 4: APPROVED WATER & SEWER RATES

| Size of Meter | Monthly Water Distribution Charge | ' SIZO AT IVIDEDE | |
|---------------|-----------------------------------|-------------------|------------|
| 5/8″ | \$32.90 | 3" | \$688.60 |
| 3/4″ | \$46.45 | 4" | \$1,075.97 |
| 1" | \$96.80 | 6" | \$2,236.63 |
| 11/2" | \$193.62 | 8" | \$4,303.16 |
| 2" | \$357.79 | 10" | \$7,128.31 |

Cents per Cubic Meter of Water Consumed
Sewer Surcharge (% of Water Distribution + Consumption Charge)

35.24 116.93%

Average Residential Water & Sewer Cost per Year - based on 200 m³ per year

| | ⁵⁄8" Water Meter | 3/4" Water Meter |
|------------------------|------------------|------------------|
| Distribution per month | \$32.90 | \$46.45 |
| Water Used per month | \$5.87 | \$5.87 |
| Distribution + Use | \$38.77 | \$52.32 |
| Sewer Surcharge | \$45.34 | \$61.18 |
| Total per Month | \$84.11 | \$113.51 |
| Average Cost per Year | \$1,009.33 | \$1,362.06 |

| NOTES: | | | |
|--------|--|--|--|
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